

# A Clear Transformation Goal to Achieve "Strategic Breadth" w Hardware Solutions & services provider company "....from a PC or hardware company to a solutions and services company. It's the expansion of our "breadth" that makes our transformation real, compelling, and accepted as a new reality." Windows 11 -- YY GLT Keynote, September 2022 Simplify secure hybrid management

### Lenovo is a new type of solution provider



- **②** Easy Configuration
- **⊘** Global Delivery & Support

Example Solution: Immersive Education





- Pre-tested & Validated

Example Solution: Visitor Management





- One-of-a-kind
- **⊘** Industry Best Practices

**Example Solution: Smart Warehousing** 



Complex

#### Full IT services to accelerate your digital transformation

**Deployment Services** 

Simple

**Managed Services** 

as-a-Service



# Companies are expecting a dramatic shift to a flexible, borderless and collaborative workplace

# McKinsey In the post-0

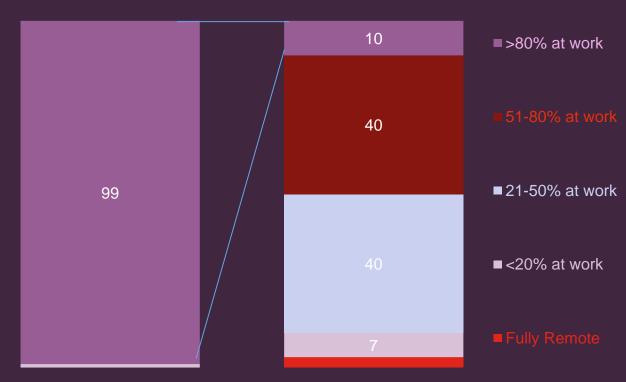
In the post-COVID-19 environment, C-suite executives expect a substantial increase in hybrid work

#### **Pre-Covid**

99% of respondents said typical office roles are >80% at office

#### **Post-Covid**

10% of respondents said typical office roles will be >80% at office







# It is time to reimagine their work and the role of offices for the next normal



The emergence of many forms of employments (such as remote, hybrid, freelance, contractors)



The reinforcement of seamless collaboration via video-conferencing technologies



The faster adoption of automation and better resources utilization and planning

## **Building & Workplace Solutions** for a Healthier, Hybrid Workforce











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from the to-do lists of IT teams.

#### **Visitor Management System**

Manage visitor registration and access to reduce waiting time, deliver personalize experience, and enhance workplace security

**Integrated Solutions by Lenovo and Microsoft** 

It's easy to improve employee experience and unlock better business outcomes with Lenovo Workplace Solutions. We offer you a turnkey approach to bringing your Smarter, and safer

cloud tools to help securely manage your hybrid workforce while removing non-strategic tasks

workspace to life with solutions ranging from self-service lockers to collaboration options including powerful Windows 11 Pro devices such as Lenovo ThinkPad X1 Carbon. Windows 11 works with



#### **Workplace Analytics**

Show employees where they can find open spaces quickly to drive productivity

ThinkPad X1 Carbon



#### **Smart Collaboration**

Facilitate collaboration between remote and onsite workers seamlessly



#### Workspace Booking

Reserve desks, rooms or resource with powerful workspace booking software and optional hardware



#### **Digital Signage**

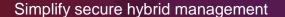
Display targeted information remotely on multiple screens with a content management system



#### **Smart Locker**

Manage assets/devices with minimal face to face interaction





# Visitor Management

A touchless and automotive visitor management solution that enhances visitor experience and saves money.

#### **Key Features**



Pre-register visitors prior to arriving at the building



Live Support: virtually connected to concierge



Check in via their QR code which automatically triggers the entire process



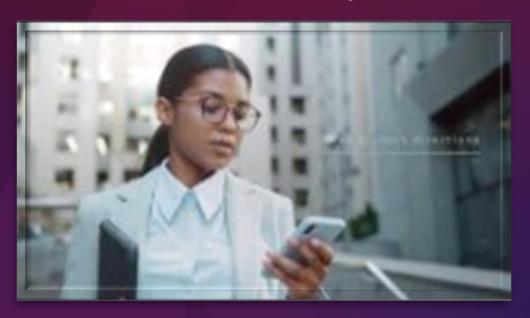
Wayfinding and communicating important information for visitors





# Empowers your visitors in an innovative way

#### **Visitor Journey**



Pre-registration

Electronic Invitation

Express Check-In

Meeting room/ Wayfinding Visitor badge



### **Workspace Booking**

Reserve desks, rooms or resource with powerful workspace booking software and optional hardware

#### **Key Features**



Empower flexible work and improve the employee experience



Book any space from almost any device, including ThinkPad X1 Carbon powered by Windows 11 Pro

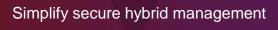


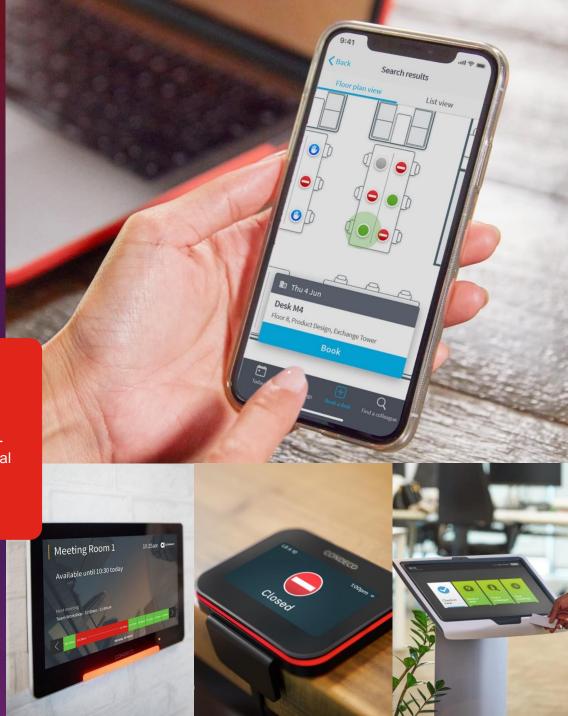
Touch screens on meeting rooms or desks with LED indicators



Check-in or autorelease for optimal utilization







# Workspace Booking App empowers employees to quickly find and book workspace on-the-go

#### Book any space from any device with one tool







#### **Employees decide where the most productive place is to work**





### Improve control and flexibility in your workplace with Windows 11 Pro

When you equip your employees with secure Windows 11 Pro devices such as the ultra-premium ThinkPad X1 series business laptops, it makes delivering a seamless flexible work experience a breeze. Windows 11 works with cloud tools to help securely manage your hybrid workforce while streamlining IT operations so that your IT teams can focus on strategic impact.



## Workspace Booking: Meeting Room Screens

No more meeting room clashes or no-shows.

With our beautifully designed touch screens outside your meeting rooms you can reduce friction as everyone can clearly see if the space is free or booked.

#### Key Features:

- Meeting information display
- Check-in and auto-release
- LED status lights
- RFID access card reader
- Wi-Fi enabled
- Screen management
- Screen themes and branding



#### Simplify secure hybrid management

# Supports a modern, hybrid workplace.

- Contactless check-in
- Closed status
- Cleaning status



### **Workplace Analytics**

Understand workplace usage to optimize space design and real estate portfolio decisions

#### **Key Features**

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Gain insights into how your employees are using your space



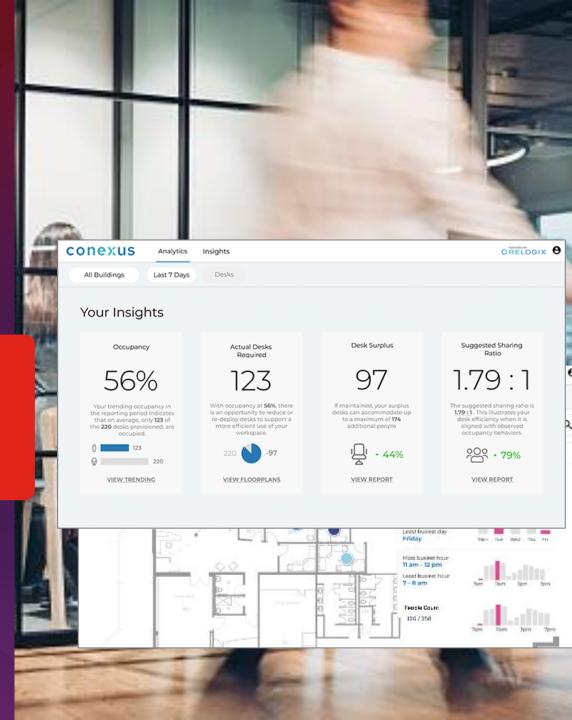
Utilize insights to maximize the value of your real estate investment



Real time awareness of occupancy and usage



Understand occupancy trends over time and how your space is being used





# Workplace Analytics: Dashboard provides insights of real-time availability and effective use of space.





Occupancy dashboard



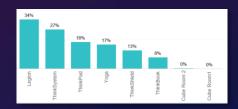
**Utilization Trending** 



Real-Time Availability



Occupancy counting



Popular meeting rooms



#### Enterprise-grade power and speed for your analytics needs

Elevate your multitasking productivity with the sleek and versatile Lenovo ThinkCentre M70q that allows you to connect up to four monitors. Easy to deploy, upgrade, and manage, this desktop PC is powered by Windows 11 Pro for better efficiency and security. Windows 11 works with cloud tools to help securely manage your hybrid workforce.

# Workplace Analytics: Non-invasive occupancy sensors ensure privacy protection







# Digital Signage

Design, schedule, and display content to any screen, any time and anywhere

#### **Key Features**

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Content made easy

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Flexible automation and scheduling

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Enterprise Level Security



Robust Widget Library

#### **Enhance communications across your enterprise**

Compact and versatile, the sleek Lenovo ThinkCentre M70q can be deployed in any workplace environment and is powered by Windows 11 Pro for better efficiency and security.





# Digital Signage: Content management platform improves employee engagement and communication



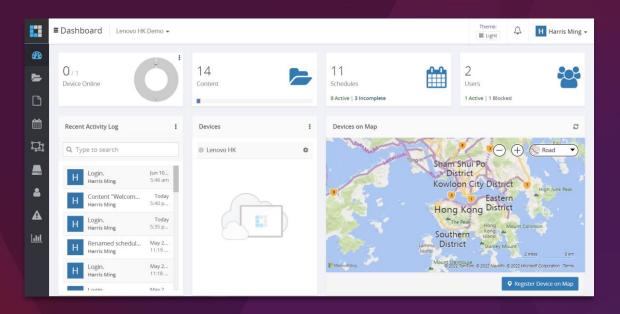
Turn ordinary displays into powerful communication tools to engage and improve employee experience

**Extend reach and availability of timely, accurate information** 

**Enhance usability and security of organizational content** 

### Digital Signage: Content management software features

Single portal to manage many contents, schedules and screens.





Easy to Create Content



Upload PowerPoints



Graphical Frame Designer



Flexible Scheduling



Drop in Videos or Weblinks



Audit Security Log



Content Library



Role Based Security



Work-flow Control with Approvals



# **Smart Collaboration**

Facilitate collaboration between remote and onsite workers seamlessly

#### **Key Features**

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Seamlessly connect flexible workers and teams together

**②** 

Start meetings with a single tap



Transform work rooms with our range of turnkey solutions, designed to enhance collaboration



Smart management platform streamlines and automates administrative tasks

Delivered in partnership with:



Microsoft Teams







# ThinkSmart Core: Scalable, configurable, complete modular room solutions from Lenovo







## ThinkVision: Large Format Display (iLFD T65")

65" interactive whiteboard with built-in camera and microphone

One-click wireless display dongle for your PC laptop







72%

of knowledge workers prefer a hybrid approach.<sup>1</sup>

# Reinventing the workplace

- New collaboration space configurations
- Smaller and personal room sizes
- Tailored experiences enabled through technology across room sizes

#### Personal space

- ThinkSmart Cam
- ThinkSmart Bar





#### **Medium rooms**

 ThinkSmart Core full room kit





#### Huddle and small rooms

- ThinkSmart Hub
- ThinkSmart Cam





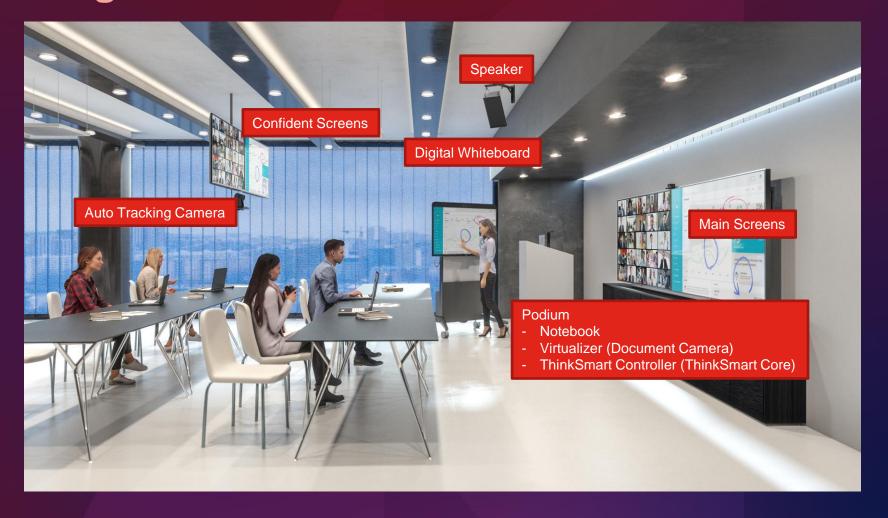
#### Large rooms (up to 24' x 24')

 Bundle customized bespoke solution with Think Smart Core + Controller





### Smart Meeting Room as a Service: Deliver E2E solutions and services





# **Smart Locker**

Smarter, Reliable and Secure Way to manage assets and resources

#### **Key Features**

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Single locker with multiple use functions



Secure portal with real-time data and report



Traceability of assets



Modular hardware







### Smart Locker: Essential element in Lenovo workplace management



- QR code
- Employee badge (optional)

#### Administrator Platform:

- Downloadable reports
- Configurable system settings
- Email notifications

## Supported Use Cases:

- Assign & Collect
- Loan & Return
- Repair Services/Break & Fix
- Office supplies distribution
- Assignment of Loaner Item
- Digital Mail room/Send Items to Colleagues
- Part Storage & Management
- Personal item storage

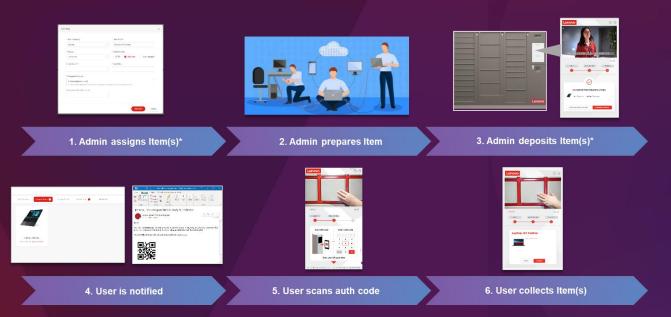




# Smart Locker: Assign & Collect Use Case

IT Administrator assigns asset(s) to an employee or a new hire.

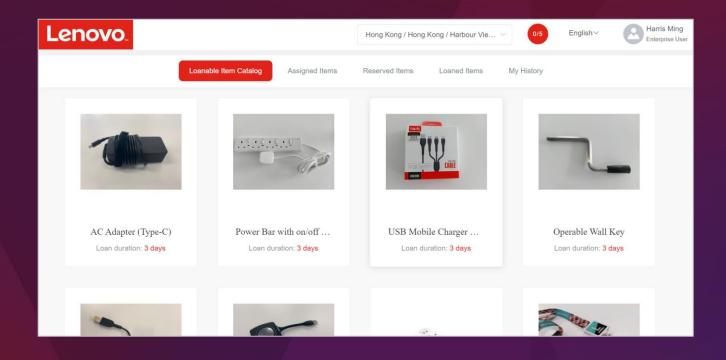
Users are able to do 24/7 self-service collection







### Smart Locker: Loan & Return Use Case



IT admin provides some common IT accessories to support users who needs to temporarily use certain items.

Users can do 24/7 self-service collection and return.



### Work securely from anywhere with Windows 11 Pro



ThinkPad X1 Carbon

#### Serious productivity enhancer for the on-the-go professional

The premier business laptop of choice for mobile users, ThinkPad X1 Carbon powered by Windows 11 Pro has been redesigned with collaboration in mind, featuring the all-new Communications Bar that houses the higher resolution FHD camera with optional infrared (IR) and Computer Vision features. Wherever work happens, get peace of mind with biometrics and Windows 11 Pro security that ensures your employees and data stay protected against evolving threats.



#### **Enterprise-level performance on a smaller footprint**

A breeze to set up and run, ThinkCentre M70q delivers a blend of productivity, space-saving efficiency, and uncompromised user experience. Powered by Windows 11 Pro, this compact yet powerful desktop packs a punch with its performance while blending seamlessly into today's shifting and flexible workspaces. It's easy to deploy, upgrade, and manage – making it the perfect versatile device to support your business needs as they grow.







#### **Proven Solutions**

Reliable solutions by Lenovo and Microsoft



#### **Validated Security**

Tested device and Windows 11 Pro security.



#### **Easy Deployment**

Turnkey installations at your workplaces.



#### **Proactive Monitoring**

Ensure your end-to-end solution health.



#### **Global Premier Support**

White glove service to resolve issues quickly.

**Available as-a-Service with Lenovo TruScale** 

# It's easy to bring your smart office to life with Lenovo Workplace Solutions

Empower employees and free up IT teams with modern management by Windows 11 Pro devices. Windows 11 works with cloud tools to help securely manage your hybrid workforce.

- Simplify and improve security management and workforce productivity across diverse locations: Cloud-first design enables easy extensibility
  with Microsoft 365, Microsoft Defender for Cloud, and Microsoft Defender for Endpoints
- Safeguard your business while supporting employees and their devices anywhere: Zero-touch device deployment and policy management to updates, secure single sign on, and secure remote help

#### Lenovo is with you every step of the way

From pre-installation consultation to global support that can scale across locations, Lenovo and our trusted partner Wafer Systems will take care of the implementation from start to finish. Talk to us to find out how Lenovo Workplace Solutions can help transform your workplace to meet the needs of your people and environment.





ThinkPad X1 Carbon

# Smarter technology for all Smarter

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